



CONFERENCE PROGRAM

Sponsored By:



16TH ANNUAL

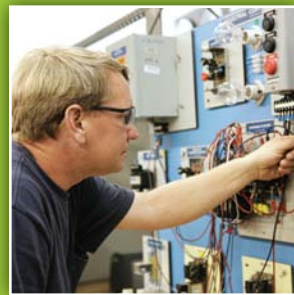
Electrical Safety, Reliability and Sustainability

CONFERENCE & EXHIBITION

May 18–20, 2013

**Hotel Monteleone
New Orleans, Louisiana**

- Learn about the latest electrical market trends and opportunities at the ONLY electrical conference that focuses on safety, reliability and sustainability
- Meet the industry's experts in reconditioning electrical equipment
- Fine tune your management skills
- Hear about the importance of maintenance in keeping equipment safe and operational
- Expert technician training offered for Low and Medium Voltage Disconnect Switches



877-287-3275 • www.electricalsafetyandreliability.com

CONFERENCE AGENDA *(subject to change)*

SATURDAY – MAY 18, 2013

11:00 am – 11:15 am	STEAMBOAT NATCHEZ BOARDING
11:30 am – 1:30 pm	STEAMBOAT NATCHEZ JAZZ & LUNCH CRUISE – sponsored by <i>Instel Power Products, Inc.</i> Steamboat Natchez departs at 11:30 am
2:00 pm – 6:00 pm	EXPLORE N’AWLINS – Free time to take in some of the following suggestions <ul style="list-style-type: none"> • Audubon Aquarium of the Americas • French Market and Café Du Monde • Garden District • Jackson Square • Magazine Street • National World War II Museum • Plantation Country • Swamp Country
6:45 pm – 7:00 pm	MAKE YOUR WAY TO BOURBON VIEUX – You don’t want to be late for this!
7:00 pm – 10:00 pm	BOURBON BALCONY BASH – co-sponsored by <i>Voyten Electric and Laissez Les Bons Temps Rouler!</i>

SUNDAY – MAY 19, 2013

8:00 am – 9:00 am	BREAKFAST – sponsored by <i>National Switchgear Systems, Inc.</i>
8:00 am – 6:00 pm	EXHIBITS OPEN – Visit all exhibitors and be eligible for \$500 cash prize
8:30 am – 4:30 pm	PEARL TRAINING (classroom) – Low and Medium Voltage Disconnect Switches
9:00 am – 9:30 am	WELCOMING REMARKS – Mitchell J. Landrieu, City of New Orleans (<i>invited</i>) Malcom Frederick, Shermco Industries, Inc., PEARL President 2012 – 2013
9:30 am – 10:30 am	GENERAL SESSION Lubricant Maintenance – Jason Wills, FirstPower Group LLC
10:30 am – 11:00 am	BREAK – sponsored by <i>The Electrical Advertiser</i>
11:00 am – 12:00 pm	GENERAL SESSION Bearing Reliability in Critical Assets – Hilton Wall, SKF USA, Inc.
12:00 pm – 1:00 pm	LUNCH
1:00 pm – 2:30 pm	GENERAL SESSION Soft Skills, Hard Results: Knowing Your Management Style – Leanne Edwards, Leadership Management International, The Renaissance Group
2:30 pm – 3:00 pm	BREAK
3:00 pm – 4:00 pm	GENERAL SESSION Advantages of Retrofitting Circuit Breakers – Paul Kambies, Utility Relay Company
4:00 pm – 6:00 pm	OPENING RECEPTION – sponsored by <i>Shermco Industires, Inc.</i> <ul style="list-style-type: none"> • Hors D’oeuvres & Beverages • Cash Prize Giveaway • Saintsations

MONDAY – MAY 20, 2013

8:00 am – 9:00 am	BREAKFAST – sponsored by <i>Astro Controls, Inc.</i>
8:30 am – 4:30 pm	PEARL TRAINING (hands-on) – Low and Medium Voltage Disconnect Switches
9:00 am – 10:00 am	KEYNOTE ADDRESS: Maintenance as a Safety Issue – Jim White, Shermco Industries, Inc.
10:00 am – 11:00 am	GENERAL SESSION The Value of Certification – Brian Gifford, National Institute for Certification in Engineering Technologies (NICET)
11:00 am – 11:15 am	BREAK – sponsored by <i>P&F Supply Co.</i>
11:15 am – 12:00 pm	GENERAL SESSION PEARL Technician Certification – Doug Powell, National Switchgear Systems, Inc.
12:00 pm – 1:00 pm	LUNCH
1:00 pm – 2:30 pm	GENERAL SESSION Soft Skills, Hard Results: Recharge and Motivate Your People – Leanne Edwards, Leadership Management International, The Renaissance Group
2:30 pm – 2:45 pm	BREAK
2:45 pm – 3:45 pm	GENERAL SESSION Predicting the Present Condition and Remaining Life of a Vacuum Interrupter – John Cadick, Cadick Corporation
3:45 pm – 4:30 pm	PEARL MEMBERSHIP MEETING
4:30 pm – 6:00 pm	CLOSING RECEPTION and AWARDS PRESENTATION – sponsored by <i>Circuit Breaker Sales Co. Inc.</i> <ul style="list-style-type: none"> • Hors D’oeuvres & Beverages • Raffle Drawing • PEARL Member of the Year Award • Introduction of Board of Directors • President Elect Presentation

May 18–20, 2013 ■ Hotel Monteleone ■ New Orleans, Louisiana



KEYNOTE

Maintenance as a Safety Issue

Jim White, Training Manager, Shermco Industries, Inc.

Jim White is a well-known and respected safety advocate with over 35 years of experience in technical skills and safety training for electrical power system technicians. Mr. White's Keynote speech will center on the concern that many companies and managers view maintenance as an overhead cost. Often, there is no visible return from the maintenance investment and the equipment seems to function well. When circuit breakers do trip, production personnel tend to blame the circuit breaker as the problem, instead of recognizing that something caused the circuit breaker to operate. When circuit breakers don't operate, bad things happen.

Highlights of the speech will include:

- NFPA 70E 2012 Maintenance Requirements
- Why Circuit Breakers Must be Maintained
- Circuit Breaker Operation
- Circuit Breaker Issues

Jim White is the Training Manager for Shermco Industries, Inc. in Dallas, Texas. He is the principal member of the NFPA Technical Committee and an IEEE Senior Member. White has authored two books, "Significant Changes to NFPA 70E – 2012 Edition" and "Electrical Safety, A Practical Guide to OSHA and NFPA 70E".

PEARL TRAINING

You will not want your technicians to miss this year's PEARL training. Two days of the industry's best training covering Low and



Medium Voltage Disconnect Switches. Day one will consist of classroom training, followed by Day two with hands-on training.

This class is designed to train PEARL technicians in testing, inspecting and using the PEARL Standards. Each attendee will attend one day of classroom training covering testing techniques, switch construction, and common issues that are found. On day two, hands-on training, each person will be using the industry's latest test equipment to perform testing on actual switches. Insulation resistance, contact resistance and functional test will be a few tests that technicians will be performing. Technicians will increase their technical knowledge on how these switches operate along with common defects and issues, testing, fuse configuration, and ratings.



Louisiana Tech University will be offering 2 CEU credits for successful completion of this two day training course. Louisiana Tech University is a fully-accredited university by the Southern Association of Colleges and Schools (SACS)

and follows IACET guidelines for issuing CEUs. This provides you the assurance that PEARL's technical skills training course will keep your electrical knowledge current.

Each attendee will receive a certificate "Low and Medium Voltage Disconnect Switch Training" and receive a technical manual covering low and medium voltage switches. This manual will be a great addition to your company library, covering testing, testing specifications, construction and more. All technicians, maintenance and electrical personnel looking to develop their skills should attend. This will be one of 2013's best two-day training programs you will attend.

STEAMBOAT NATCHEZ JAZZ & LUNCH CRUISE

Saturday, May 18

11:30am–1:30pm

Take a journey back in time aboard the authentic Sternwheel Steamboat Natchez. Live jazz music and Cajun style lunch will be provided during this two hour cruise on the Mississippi River. Enjoy the calliope concerts beforehand and take in a tour of the steam engine room.



Located on the French Quarter Dock, a short walk from Hotel Monteleone. Board at 11:00 am. Departure at 11:30 am with return at 1:30 pm.

IN STEL Sponsored by *Instel Power Products, Inc.*
POWER PRODUCTS

BOURBON BALCONY BASH

Saturday, May 18

7:00–10:00pm

Take a stroll over to Bourbon Street to meet new PEARL members, acquaint with current PEARL members and network with potential PEARL members. Enjoy lavish N'awlins style hors d'oeuvres along with local libations in one of Bourbon Street's premier event venues, then walk out to the adjoining private balcony to tempt fate overlooking the excitement of the French Quarter.



Located on private balcony overlooking Bourbon Street, a short walk from Hotel Monteleone. Complimentary admission ticket (disclosing location) will be provided with your conference registration credentials.

VOYTEN Co-sponsored by *Voyten Electric*

EXHIBITS

Sunday, May 19

8:00am–6:00pm

Take in the latest and greatest of products, services and information available. Visit all exhibitors throughout the day and be eligible for a \$500 cash prize.



OPENING RECEPTION

Sunday, May 19

4:00–6:00pm

Connect with your business peers, establish new contacts and enjoy cocktails and hors d'oeuvres in a relaxed environment at the Hotel Monteleone. Guest appearance from members of the New Orleans Saints cheerleaders, the Saintsations.

Sponsored by *Shermco Industries, Inc.*



RECEPTION & AWARDS

Monday, May 20

4:30–6:00pm

Plan to attend as special recognition is given to those who have excelled in their field. Welcome PEARL's new Board of Directors and Executive Officers, as you enjoy hors d'oeuvres and cocktails.

Sponsored by *Circuit Breaker Sales Co. Inc.* **CIRCUIT BREAKER SALES, Inc.**
A Group CSI Company



**16TH ANNUAL
Electrical Safety, Reliability
and Sustainability
CONFERENCE & EXHIBITION**

4255 South Buckley Road, #118
Aurora, CO 80013



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Hotel Monteleone • New Orleans

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NEW MEMBER BONUS

Not a member of PEARL yet? Up to 100% of your conference registration fee will be credited towards your first year's PEARL membership if signed up within 30 days of end of conference.

HOTEL RESERVATIONS

Room rates for participants are \$209.00 single/double occupancy, plus applicable taxes. Call (800) 217-2033 or (504) 523-3341 by Wednesday, April 17, 2013 and mention "Professional Electrical Apparatus Recyclers League (PEARL)" to receive your special room rate. After April 17, 2013 reservations and rate are subject to availability. Early reservations are recommended as rooms may sell out prior to Wednesday, April 17, 2013.



Hotel Monteleone
214 Royal Street, New Orleans, LA 70130
Phone: (504) 523-3341 • Reservations: (800) 217-2033



IMPORTANT NOTICE: *There are four area universities with graduation ceremonies the same weekend as the conference, as well as two other major conferences in town. It is very possible the conference room block will sell out of available rooms prior to the cutoff date and no additional rooms will be available. You are encouraged to make your reservations as soon as possible, to be assured of a room at Hotel Monteleone or overflow hotels before they sell out.*

CONFERENCE REGISTRATION *Register Early and Save \$100*

NAME _____
PROFESSIONAL TITLE _____
COMPANY _____
ADDRESS _____
CITY _____ STATE _____ ZIP _____
COUNTRY _____
E-MAIL _____
PHONE _____
FAX _____

CREDIT CARD PAYMENTS (AMEX, Discover, Mastercard and Visa accepted)
CARD # _____ SECURITY CODE _____
SIGNATURE _____ EXPIRES _____
PRINTED NAME _____

Cancellations on or before April 18, 2013 are fully refundable. Cancellations after April 18, 2013 are non-refundable, however substitutions are allowed.

CHECK ALL THAT APPLY:

- PEARL Member • \$750
(\$650 if registered and paid on or before April 18, 2013)
- PEARL Member • Additional registrations from same company \$450
- Non-Member • \$1,000
(\$900 if registered and paid on or before April 18, 2013)
- Non-Member • Additional registrations from same company \$600
- Training Only • \$450
- Spouse/Guest Day Pass • \$200
- Steamboat Jazz & Lunch Cruise • \$15

EVENT CODE **TOTAL AMOUNT DUE**

FAX or E-MAIL TO:
(888) 996-3296
pearl@pearl1.org

OR MAIL TO: 16th Electrical Safety, Reliability
and Sustainability Conference & Exhibition
4255 South Buckley Road, #118
Aurora, CO 80013

TYPE OF FIRM: *Check one*

- Industrial Facility
- Processing – any
- Utility – any
- Municipality – any
- Electrical Field Service
- Electrical Engineering
- Electrical Contractor
- Electrical Distributor
- Electrical Surplus Dealer
- Other Equipment Dealer
- Military
- Government Facility
- Other _____